



Manufacturer of Automatic Sash Positioning System,
Down Draft Tables, Custom Fume Hoods and Slot Exhausters.

Automatic Sash Positioning System Repeat Customer Discount

New-Tech has recognized that most of the ASPS™ sales have been coming from retrofitting existing fume hoods. We understand that from a budget and installation coordination standpoint, installing several small groups of ASPS™ units are easier than one large installation. With these factors in mind New-Tech has established the **Repeat Customer Discount program**.

The **Repeat Customer Discount program** will provide large quantity purchase material pricing to several small quantity purchases as they occur. The material price of the ASPS™ is discounted as the quantity of units increase.

<u>QUANTITY</u>	<u>DISCOUNT</u>
1-5	No Discount
6-15	3.8% savings compared to the 1-5 rate.
16-30	7.6% savings compared to the 1-5 rate.
31-50	11.6% savings compared to the 1-5 rate.
51+	15.4% savings compared to the 1-5 rate.

To provide these discounts to small quantity purchases we will compare the material price of ASPS™ units paid to date plus the current order with the discounted cost if all of the ASPS™ units were purchased at one time. The discounted difference will then be credited to the current order. This discounting will start at the release of first order and continue for TWO years after that date. The **Repeat Customer Discount program** does not apply to any installation cost.

For information about the **Minimum Risk Trial Offer** please contact: New-Tech (866) 631-8324 or fill out the "**Contact Us**" online request form at www.newtechtm.com.